

Job Posting for *Valuation Services Director*



Make your next move an expert one

At Colliers it's not our success that sets us apart, it's how we achieve it. Our people are passionate, take ownership and always do what's right for our clients, people and communities.

Why Colliers?

Colliers Valuation and Advisory Services (CVAS), a global leader in Commercial real estate valuation, is expanding its presence in Agriculture. Our enterprising environment needs your expertise in Agriculture to facilitate Colliers' continued growth as an industry leader. Our nimble, decentralized culture can provide you with a wealth of opportunities to learn about our business and quickly gain experience to accelerate your career.

Who you are

You have experience in agricultural real estate and providing high quality property valuations. You enjoy providing service excellence to clients, and leverage technology to make yourself more efficient. Company culture is important to you and you work to grow your relationships and share your ideas to create better processes and procedures.

As a Senior Valuation Specialist specializing in agricultural properties, you will be focused on producing thorough reports as well as fostering client relationships and consulting with them to find the best solutions. You'll work closely with management to further develop your expertise and professional development plan. Each day you will promote and advocate Colliers' brand in the local Ag market, articulating its value through superior customer service to its clients.

What you bring

- 3+ years of related work experience.
- Team player mentality with excellent communication skills.
- Active Certified General Real Estate Appraiser license.
- Proficient in Microsoft Office applications.
- Working/hands-on farming experience.
- Knowledge of regional farming customs and practices.
- Knowledge of regional water uses sources, availability and limitations.
- Knowledge of regional soil quality and composition

Bonus skills and experience

- MAI and/or ARA designation.

What success looks like

- You have happy clients who are engaged and inspired to work with you.
- You've developed strong relationships with management, your peers and external partners in the business community.
- Your personal production level is growing.
- You successfully meet and/or exceed financial performance expectations and professional development goals as planned.

For more information, please visit our career website at www.colliers.com or email John E. Larson, MAI, Senior Valuation Services Director at john.larson@colliers.com.

Approximate Salary Range for this Role: 100% commission-based (for producers)
Our salary ranges are determined by role, level, and location. The range displayed on this job posting reflects the minimum and maximum target for new hire salaries for the position across all US locations. Within the range, individual pay is determined by work location and additional factors, including job-related skills, experience, and relevant education or training.